

QIA COMMODITIES are client focused commodity investment professionals providing access to the physical commodity markets specialising in precious and industrial metals. QIA provide delivered and stored solutions for Retail, Corporate and Commercial clients so no matter what your commodity requirements, QIA have a product to suit. QIA Commodities' products are only the beginning of what is a comprehensive investment and commodity purchasing service.

Our aim is to assist you in making the best of your commodity investment. The founding team possesses a wealth of knowledge and experience throughout diverse areas of the commodity markets from the physical sector to derivative trading on major UK and US exchanges. QIA's relationships with producers and suppliers coupled with innovative product offerings make QIA well placed to exceed the expectations of Retail, Corporate & Commercial clients alike.

We provide a unique service, offering real value to our clients. A comprehensive product range, balanced real time information and that coveted individual service. Where other commodity providers may have complex systems and impersonal service, we look to excel by having full transparency on our procedures, complete knowledge across our entire range of products and a thorough, professional service to give you every reason to use QIA Commodities again in future. In addition to providing access and support, our client portal enables clients to access their account twenty-four hours-a-day. You will also receive daily Morning Focus emails which include closing prices, an economic calendar for the trading day ahead and highlight the latest news specific to commodities and the broader market. Further to your daily emails, clients also receive in depth weekly Market Research and commodity specific reports when market conditions warrant.

RETAIL

- ✓ Physical Access to Metals
- ✓ Delivered, Stored & Innovative Leverage Options
- ✓ Risk Management Tools
- ✓ Dedicated Personal Service
- ✓ Leading Market
- ✓ Online Account Access
- ✓ Competitive Fees

CORPORATE

- ✓ Dedicated products for Corporate Clients
- ✓ Access to the Physical Precious & Industrial Metal Markets
- ✓ Bespoke Access to a variety of global commodity markets
- ✓ Dedicated Corporate Relationship Manager
- ✓ Market Leading Research & Support

COMMERCIAL

- ✓ Global Delivery
- ✓ Immediate Liquid Access to High Volumes
- ✓ Bespoke Access to Commodity Markets including Precious and Industrial Metals
- ✓ All inclusive transparent pricing
- ✓ Dedicated Commercial Relationship Manager

WHY COMMODITIES?

PHYSICAL COMMODITIES Investors appreciate the benefit of a truly diversified portfolio. Whilst commodities are often recommended to achieve diversification, there is very limited expertise and knowledge available to investors on this major, but often overlooked asset class. Growth from emerging markets, concerns regarding the global economy, loose monetary stance policies by world governments, inflationary fears, supply constraints, foreign exchange market fluctuations and geopolitical events have powered this commodity bull market from the early 2000's.

The average commodity bull market lasts for up to 20 years as firstly demand increases, and then supply takes time to meet the needs of this new consumption pattern. Considering the magnitude of the emerging nations and systematic changes to the global economy many believe that this will be the commodity 'super cycle' dwarfing any bull market seen throughout history.

For many investors, funds and central banks the diversification commodities can yield for a portfolio is enough to justify a significant allocation into this valuable asset class. For others, the main motivation for exposure is the exciting upside potential within commodities and their ability to outperform other asset classes such as equities or property. A considered approach to commodities should take on-board both the risk reduction benefits of diversification and the potential reward advantage of outperformance to close in on true portfolio optimisation. A truly balanced portfolio can be difficult to attain, but exposure to commodities is a simple and effective way to help investors further diversify and increase potential returns on their investments.

QIA Commodities add simplicity to this exciting market. Rather than using complex, time sensitive derivative products such as futures or options, we enable our clients to buy physical commodities to be stored or delivered. We work alongside members of the prestigious London Bullion Market Association (LBMA) and the London Platinum & Palladium Market (LPPM), offer both allocated and unallocated commodities and provide innovative leverage techniques.



WHY PHYSICAL COMMODITIES?

- ✓ Portfolio Diversification
- ✓ Potential Outperformance
- ✓ Hedge against Inflation
- ✓ Hedge against Volatile Equity & Currency Markets
- ✓ Safe Haven Assets
- ✓ Speculation
- ✓ Exposure to emerging markets



COMMODITIES Ignored for two decades by the investment community, commodities have now become the preeminent asset class of choice. The simplest of asset classes to understand, the supply-demand balance which dominates economics is never seen more clearly than within commodities. The under-investment by the producers of natural resources in the '80's and '90's has left them unprepared for the largest industrialisation the world is ever likely to see. Mass migration from rural areas to new cities in Brazil, Russia, India and China will put a huge strain on the supply-demand dynamic for many commodities, which has caused supply deficits or record low inventories. Since the early 2000's a bull cycle has existed within the commodity markets and some feel that this may be the largest commodity bull market we are ever likely to see.



The combined population of Europe and the U.S is 0.8 billion and demand is relatively stable. The combined population of the BRIC nations (Brazil, Russia, India and China) is 2.80 billion and demand is increasing – rapidly. We should see an increase in demand across all sectors whether it is Energy, Metals, Agriculture or Soft Commodities and believe that this demand will be significantly higher in 5 years time and higher still in 15.

Following the Credit Crunch, the access to capital has tightened and exploration projects - which are regarded as high risk ventures - are struggling to get acquire funding for new projects. We have seen a setback in the supply-side response to the secular commodity bull market, couple that with continued above average growth in the BRIC economies and we are likely to see a persistent supply-demand imbalance that will continue to be the cornerstone of this commodity bull market.

PRECIOUS METALS Gold, Silver, Platinum, Palladium. As well as being a strong store of real value, precious metals all have industrial uses. Silver is used heavily in consumer electronics while of 50% of demand for Platinum and Palladium comes from the auto catalyst industry. Gold is a robust store of value which cannot be devalued in the way fiat currencies have been in recent years. With the current pattern of low interest rates and monetary stimulus Gold is expected to appreciate against all paper currencies with many predicting \$2500+ to reflect the inflation adjusted high from January 1980. Also, Gold is subject to some periods of stronger physical demand, primarily the Indian Wedding Season which make for some strong seasonal trends to trade on.



INDUSTRIAL METALS Copper, Tin, Zinc. Industrial metals are mined to meet demand for infrastructure and machinery. The emergence of the BRIC nations has created robust demand for these assets in recent years and prices have moved accordingly. This trend looks certain to enter a new phase of growth as infrastructure continues to expand in these emerging markets. Like most commodities most of the easy, safe and cheap metals have already been mined and the rising cost of production of refined commodities will also underpin the market going forward. It is also worth noting that some of the most resource rich countries are some of the least stable politically hence deterioration in domestic stability can threaten global supply and push prices northwards.

WHAT PRODUCTS DO QIA OFFER?

QIA Commodities offer a wide range of products on a stored, delivered or innovative leveraged basis. The commodities we provide include physical gold, silver, platinum, palladium and copper.

QIA Stored

QIA Stored allows clients to obtain exposure to precious and industrial metals and have them stored on their behalf. QIA Commodities offer an option for precious metals to be stored allocated basis in the UK. We allow business to store these products on behalf of their clients and QIA Stored product can be converted to QIA Delivered on request.

QIA Delivered

QIA Delivered allows clients to receive precious metals in tangible investment bars and investment or collectible coins. Following cleared receipt of funds including applicable transportation, insurance charges and taxes products are shipped the following working day. QIA have immediate access to high volumes and liquidity on metals and offer delivery to individual residences and customs bonded warehouses on a global basis.

QIA Leveraged

QIA Leveraged allows clients to obtain precious and industrial metals with an initial deposit of as little as 25%. The unique feature of the Physical Financed product is the leverage facility is provided by use of non-recourse finance. This offers the client the upside benefit of moderate leveraged products, but unlike other leveraged products, you never risk more than the capital invested. These products have in built risk management tools to ensure that clients continually manage their ultimate exposure. The Physical Financed product also offers the ability to sell short the physical market.

QIA Bespoke

QIA Bespoke products are tailored specifically to your requirements. Should you require access to precious metals to back a commodity fund, exposure to rare earth element (REEs) or other off market commodities the QIA Bespoke product is for you.



CONTACT US

Our offices are in the city in London at the heart of the financial district a short distance from the Bank of England. As part of our dedicated personal service we operate an open door policy and would be delighted to invite you to our offices to meet us face-to-face. If you would like to come and see us, please arrange a meeting with one of our representatives and take Cornhill exit from Bank Underground Station (Central, DLR and Northern Lines).

As part of our client focused approach, any products you would like to gain access to, or simply find out more information about, please contact us and we will see if that is something we can facilitate.

QIA Commodities is a trading name of Quantum Investment Advisors Limited (Registered in England and Wales, Number 6921099).

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WHY QIA COMMODITIES?

- ✓ Physical Market Access
- ✓ Delivered or Stored
- ✓ Innovative Leverage Provided
- ✓ Risk Management Tools
- ✓ Market Information Portal
- ✓ Simplicity & Transparency
- ✓ Dedicated Personal Service
- ✓ Competitive Fees
- ✓ Not time sensitive futures & options



INNOVATION

TRANSPARENCY

SIMPLICITY

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HMRC Money Laundering Registration Number: 12626976. HMRC VAT number: 104312866.

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